

# Metal Center News Master Distributors Survey

**DO YOU CONSIDER YOURSELF A "MASTER DISTRIBUTOR"?** If you operate a metals warehouse or service center, and a significant percentage of your business comes from sales to other metal distributors, then you belong in the new *Metal Center News Directory of Master Distributors*. This valuable new resource will be included with the June issue of *Metal Center News*. Information about your company's products and services will be sent to nearly every service center in North America—**FREE OF CHARGE**.

**Please fill out and fax back this brief questionnaire. Deadline for inclusion is May 1.**

**1. What types of metal and what forms of metal products do you offer to other distributors?** (Check all that apply)

	Flat-roll	Structurals	Pipe & Tube	Bar/Rod/Wire	Plate	Fittings/Flanges
Carbon Steel						
Carbon Alloys						
Stainless Steel						
Aluminum						
Galvanized/Coated						
Copper & Brass						
Titanium/Rare Metals						
Tool Steel						
Other						

**3. What services do you perform for other distributors?** Please fill in the following contact information to be published in the June *Master Distributor Directory*:  
(Check all that apply)

- |  |  |
|--|--|
| <input type="checkbox"/> Blanking                      | <input type="checkbox"/> Pickling          |
| <input type="checkbox"/> Centerless Grinding           | <input type="checkbox"/> Polishing         |
| <input type="checkbox"/> Cut-to-Length                 | <input type="checkbox"/> Rerolling         |
| <input type="checkbox"/> Edge Conditioning             | <input type="checkbox"/> Sawing            |
| <input type="checkbox"/> Flame/Laser Cutting           | <input type="checkbox"/> Shearing          |
| <input type="checkbox"/> Heat Treating                 | <input type="checkbox"/> Slitting          |
| <input type="checkbox"/> Leveling                      | <input type="checkbox"/> Water-jet Cutting |
| <input type="checkbox"/> Packaging                     |  |
| <input type="checkbox"/> Other: (Please specify) _____ |  |

\_\_\_\_\_  
Company name

\_\_\_\_\_  
Division

\_\_\_\_\_  
Street Address or P.O. Box

\_\_\_\_\_  
City State Zip Country

\_\_\_\_\_  
Phone Fax

\_\_\_\_\_  
E-mail Website

\_\_\_\_\_  
Contact

**4. In which regions do you serve as a master distributor?** (Check all that apply)

- Pacific (CA, OR, WA, Alaska, Hawaii)
- Mountain (MT, ID, WY, NV, UT, CO, AZ, NM)
- West South Central (AR, TX, OK, LA)
- East South Central (MS, AL, TN, KY)
- West North Central (MN, IA, MO, NE, KS, SD, ND)
- East North Central (OH, IL, IN, MI, WI)
- New England (ME, NH, MA, VT, RI, CT)
- Mid-Atlantic (NY, NJ, PA)
- South Atlantic (DE, MD, DC, VA, WV, NC, SC, GA, FL)
- Canada
- Other: (Please specify) \_\_\_\_\_

**5. What percentage of your sales goes to other metal distributors/service centers?** \_\_\_\_\_%

**6. What are your company's total annual sales?**  
\$ \_\_\_\_\_ million

- I would like information on enhancing my listing with color and my corporate logo.

(Note: This annual sales figure will NOT BE PUBLISHED and will be kept in STRICT CONFIDENCE. It will only be used in an aggregated calculation to estimate the volume of metals trade that takes place between service centers.)

**Fax Back to: 630-572-0689**