

1

Reliance Steel & Aluminum Co.

www.rsac.com

- **2020 Revenue: \$8.81 billion**
- **2019 Revenue:** \$10.9 billion
- **2021 Revenue (projected):** N/A
- **Headquarters:** Los Angeles, Calif.
- **Stocking locations:** 300+ totaling 35,000,000 square feet
- **Employees:** 13,000+
- **Products:** Carbon/Alloys, Stainless flat-roll, bar/rod/wire, structurals, plate, pipe/tube; Aluminum, Copper & Brass flat-roll, bar/rod/wire, plate, pipe/tube
- **Services:** Cut-to-length/blanking, flame/laser cutting, heat treating, leveling, sawing, shearing, slitting, waterjet cutting, welding, cambering, edge trimming, flattening, forming/rolling, machining, perforation, stamping, stress relief, toll processing
- **Markets Served:** Nonresidential construction, automotive, heavy industry, commercial aerospace, semiconductor, oil & energy
- **Market Area:** U.S., Canada, Mexico, Australia, Europe, China, India, Malaysia, Singapore, S. Korea, UAE

2

Ryerson Holding Corp.

www.ryerson.com

- **2020 Revenue: \$3.467 billion**
- **2019 Revenue:** \$4.502 billion
- **2021 Revenue (projected):** N/A
- **Headquarters:** Chicago, Ill.
- **Stocking locations:** 97 totaling 11,000,000 million square feet
- **Employees:** 3,900
- **Products:** Carbon/Alloys, Stainless, Aluminum flat-roll, bar/rod/wire, structurals, plate, pipe/tube; Copper/brass bar/rod/wire, structurals
- **Services:** Cut-to-length/blanking, flame/laser cutting, heat treating, leveling, sawing, shearing, slitting, waterjet cutting, welding
- **Markets Served:** Commercial ground transportation, metal fab and machine shops, industrial, construction, agricultural equipment, consumer durables, HVAC, oil/gas
- **Market Area:** U.S., Canada, Mexico, China

3

thyssenkrupp Materials NA Inc.

www.thyssenkrupp-materials-na.com

- **2020 Revenue: \$2.6 billion**
- **2019 Revenue:** \$3.2 billion
- **2021 Revenue (projected):** N/A
- **Headquarters:** Southfield, Mich.
- **Stocking locations:** 90+ totaling 5,900,000 square feet
- **Employees:** 3,736
- **Products:** Stainless, Aluminum, Copper/Brass flat-roll, bar/rod/wire, structurals, plate, pipe/tube
- **Services:** Cut-to-length/blanking, leveling, sawing, shearing, slitting, waterjet cutting, machining, grinding, kitting, fabrication
- **Markets Served:** Aerospace, appliance, automotive (light vehicle, heavy trucks/trailers), defense, electrical, energy, oil&gas, electronic & semi-conductor, medical
- **Market Area:** U.S., Canada, Mexico, Intl

“ “ **The Top 50 generated \$45.6 billion in revenue in 2020, a 21 percent decrease from the prior year.**

4

KloECKner Metals Corp.

www.kloECKnermetals.com

- **2020 Revenue: \$2.434 billion**
- **2019 Revenue:** \$2.95 billion
- **2021 Revenue (projected):** N/A
- **Headquarters:** Roswell, Ga.
- **Stocking locations:** 43
- **Employees:** 2,300
- **Products:** Carbon/Alloys flat-roll, bar/rod/wire, structurals, plate, pipe/tube; Stainless flat-roll, plate; Aluminum flat-roll
- **Services:** Cut-to-length/blanking, flame/laser cutting, heat treating, leveling, sawing, shearing, slitting, waterjet cutting, welding, fabrication
- **Markets Served:** Construction, automotive, HVAC, appliance, electrical equipment, power transmission, off-highway equipment, heavy machinery & equip, defense, ship building
- **Market Area:** U.S., Mexico

5

Toyota Tsusho America

www.taiamerica.com

- **2020 Revenue: \$2.16 billion**
- **2019 Revenue:** \$2.47 billion
- **2021 Revenue (projected):** \$2.7 billion
- **Headquarters:** Georgetown, Ky.
- **Stocking locations:** 11 totaling 2,066,631 square feet
- **Employees:** 650+
- **Products:** Carbon/Alloys flat-roll, bar/rod/wire, pipe/tube; Stainless flat-roll, pipe/tube; Aluminum, Copper/Brass flat-roll
- **Services:** Cut-to-length/blanking, slitting
- **Markets Served:** Automotive, appliance, lawn and garden, solar, oil & gas, etc.
- **Market Area:** U.S., Canada, Mexico

6

Russel Metals Inc.

www.russelmetals.com

- **2020 Revenue: \$1.989 billion**
- **2019 Revenue:** \$2.77 billion
- **2021 Revenue (projected):** N/A
- **Headquarters:** Mississauga, Ontario, Canada
- **Stocking locations:** 64 totaling 4,399,132 square feet
- **Employees:** 3,010
- **Products:** Carbon/Alloys Stainless flat-roll, bar/rod/wire, structurals, plate, pipe/tube; Aluminum flat-roll, bar/rod/wire, plate, pipe/tube; Copper/Brass flat-roll, bar/rod/wire, pipe/tube
- **Services:** Cut-to-length/blanking, flame/laser cutting, leveling, sawing, shearing, slitting, waterjet cutting
- **Markets Served:** Construction, agricultural, oil and gas, railcar, off road equipment
- **Market Area:** Southeast, Midwest, South U.S.; Canada

7

TIE

7

Alro Steel Corp.www.alro.com

- **2020 Revenue: \$1.9 billion**
- **2019 Revenue:** \$1.98 billion
- **2021 Revenue (projected):** N/A
- **Headquarters:** Jackson, Mich.
- **Stocking locations:** 62 totaling 5,000,000 square feet
- **Employees:** 3,000
- **Products:** Carbon/Alloys, Stainless, Aluminum, Copper/Brass flat-roll, bar/rod/wire, structurals, plate, pipe/tube
- **Services:** Cut-to-length/blanking, Flame/laser cutting, heat treating, leveling, sawing, shearing, waterjet cutting, milling, tube laser, grinding, press brake
- **Services:** Manufacturing, construction, transportation, aerospace, energy, fabrication, automotive, mining, agriculture, medical, food service, defense
- **Markets Served:** Manufacturing, construction, transportation, aerospace, energy, fabrication, automotive, mining, agriculture, medical, food service, defense
- **Market Area:** U.S., Canada

O'Neal Industries Inc.www.onealind.com

- **2020 Revenue: \$1.9 billion**
- **2019 Revenue:** \$2.4 billion
- **2021 Revenue (projected):** \$2.7 billion
- **Headquarters:** Birmingham, Ala.
- **Stocking locations:** 90 totaling 8,000,000 square feet
- **Employees:** 3,100
- **Products:** Carbon/Alloys, Stainless, Aluminum, flat-roll, bar/rod/wire, structurals, plate, pipe/tube
- **Services:** Cut-to-length/blanking, flame/laser cutting, leveling, sawing, shearing, slitting, waterjet cutting, welding, re-rolling, tube manufacturing
- **Markets Served:** Aerospace, automotive, power generation, farm equipment, HVAC, construction machinery, structural/plate fabricators, service centers
- **Market Area:** U.S., Canada, Mexico, Europe, Asia

9

Steel Technologies LLCwww.steeltechnologies.com

- **2020 Revenue: \$1.86 billion**
- **2019 Revenue:** \$2.375 billion
- **2021 Revenue (projected):** \$3 billion
- **Headquarters:** Louisville, Ky.
- **Stocking locations:** 26 totaling 4,800,000 square feet
- **Employees:** 1,800
- **Products:** Carbon/Alloys flat-roll, bar/rod/wire; Stainless, Aluminum flat-roll
- **Services:** Cut-to-length/blanking, flame/laser cutting, leveling, shearing, slitting, cold rolling, annealing, configured blanking, laser coil blanking, pickling, oscillate coils, edging
- **Markets Served:** Automotive, appliance, HVAC, lawn and garden, agricultural, consumer goods, construction
- **Market Area:** U.S., Canada, Mexico

“**Thirteen service center companies topped \$1 billion in revenue last year.**”

10

Worthington Industrieswww.worthingtonindustries.com

- **2020 Revenue: \$1.7 billion**
- **2019 Revenue:** \$2.2 billion
- **2021 Revenue (projected):** N/A
- **Headquarters:** Columbus, Ohio
- **Stocking locations:** 29 totaling 5,865,000 square feet
- **Employees:** 1,940
- **Products:** Carbon/Alloys flat-roll, plate
- **Services:** Cut-to-length/blanking, leveling, shearing, slitting, cold-rolling, annealing, skiving, drylube, galvanizing, acrylic coating, tempering
- **Markets Served:** Automotive, agriculture, construction, heavy truck/trailer, energy, conduit/tubing, HVAC, lawn and garden, furniture
- **Market Area:** Northeast, Southeast, Midwest, South U.S.; Canada, Mexico

11

Triple-S Steel Holdings Inc.www.sss-steel.com

- **2020 Revenue: \$1.4 billion**
- **2019 Revenue:** \$1.15 billion
- **2021 Revenue (projected):** 1.6 billion
- **Headquarters:** Houston, Texas
- **Stocking locations:** 42
- **Employees:** 1,400
- **Products:** Carbon/Alloys flat-roll, bar/rod/wire, structurals, plate, pipe/tube; Stainless flat-roll, plate, pipe/tube
- **Services:** Cut-to-length/blanking, flame/laser cutting, leveling, sawing, shearing, slitting, waterjet cutting
- **Markets Served:** Space, auto, commercial buildings, government projects, education, manufacturing, oil&gas, etc.
- **Market Area:** U.S., Canada, Mexico

12

Olympic Steel Inc.www.olysteel.com

- **2020 Revenue: \$1.2 billion**
- **2019 Revenue:** \$1.58 billion
- **2021 Revenue (projected):** N/A
- **Headquarters:** Highland Hills, Ohio
- **Stocking locations:** 36 totaling 4,000,000 square feet
- **Employees:** 1,600
- **Products:** Carbon/Alloys, Stainless, Aluminum flat-roll, bar/rod/wire, plate, pipe/tube
- **Services:** Cut-to-length/blanking, flame/laser cutting, leveling, sawing, shearing, slitting, water-jet cutting, welding, tempering, stretch leveling, edging, laser punching, CNC machining, forming, shot blasting, deburring, plate rolling
- **Markets Served:** Industrial machinery, fabricators, construction, auto makers, transportation equipment, service centers, appliances/electrical equipment, ag/farm equipment, energy/environmental
- **Market Area:** Northeast, Southeast, Midwest, South U.S.; Canada, Mexico

13

Coilplus Inc.

www.coilplus.com

- **2020 Revenue: \$1.115 billion**
- **2019 Revenue:** \$1.3 billion
- **2021 Revenue (projected):** N/A
- **Headquarters:** Rosemont, Ill.
- **Stocking locations:** 10 totaling 2,000,000 square feet
- **Employees:** 600
- **Products:** Carbon/Alloys, Stainless, Aluminum flat-roll
- **Services:** Cut-to-length/blanking, leveling, slitting, oscillate coil, cold reduced coil, fabricated parts
- **Markets Served:** Automotive, appliances, HVAC, construction, office furniture
- **Market Area:** Northeast, Southeast, Midwest, South, Southwest U.S.; Canada, Mexico

14

Steel Warehouse Co. LLC

www.steelwarehouse.com

- **2020 Revenue: \$900 million**
- **2019 Revenue:** \$1.325 billion
- **2021 Revenue (projected):** \$2 billion
- **Headquarters:** South Bend, Ind.
- **Stocking locations:** 14 totaling 2,380,000 square feet
- **Employees:** 1,100
- **Products:** Carbon/Alloys flat-roll, structurals, plate, pipe/tube
- **Services:** Cut-to-length/blanking, flame/laser cutting, heat treating, leveling, sawing, shearing, slitting, cold roll strip reduction, annealing, beveling (mechanical), pickling, temper passing cut-to-length, stretcher leveling
- **Markets Served:** Agricultural, oil & energy, transportation, agricultural equip, construction equip, mining equipment; automotive, truck & trailer, lift trucks, crane, solar, electrical, defense, rail cars, energy, fitness equip, lawn & garden
- **Market Area:** U.S., Canada, Mexico, Brazil

15

NIM Group

www.nimgroup.com

- **2020 Revenue: \$800 million**
- **2019 Revenue:** \$900 million
- **2021 Revenue (projected):** N/A
- **Headquarters:** Norfolk, Neb.
- **Stocking locations:** 16 totaling 1,700,000 square feet
- **Employees:** 920
- **Products:** Carbon/Alloys flat-roll, bar/rod/wire, structurals, plate, pipe/tube; Stainless, Aluminum flat-roll
- **Services:** Cut-to-length/blanking, flame/laser cutting, leveling, sawing, shearing, slitting, waterjet cutting
- **Markets Served:** Agricultural, energy, sheet metal fab, truck/trailer, HVAC, construction, elevators, lighting, equipment manufacturing
- **Market Area:** Northeast, Midwest, South, West U.S.

“ Only five of the Top 50 companies reported higher revenues in 2020 than 2019.

16

Mill Steel Co.

www.millsteel.com

- **2020 Revenue: 775 million**
- **2019 Revenue:** \$925 million
- **2021 Revenue (projected):** 1.45 billion
- **Headquarters:** Grand Rapids, Mich.
- **Stocking locations:** 6 totaling 1,200,000 square feet
- **Employees:** 325
- **Products:** Carbon/alloys flat-roll
- **Services:** Cut-to-length/blanking, leveling, slitting
- **Markets Served:** Automotive, construction, appliance, office furniture, oil and energy, agricultural, steel framing
- **Market Area:** U.S., Canada, Mexico

17

SPS Companies Inc.

www.spsci.com

- **2020 Revenue: \$728 million**
- **2019 Revenue:** \$804 million
- **2021 Revenue (projected):** N/A
- **Headquarters:** Manhattan, Kan.
- **Stocking locations:** 12 totaling 2,200,000 square feet
- **Employees:** 770
- **Products:** Carbon/Alloys flat-roll, bar/rod/wire, structurals, plate, pipe/tube
- **Services:** Cut-to-length/blanking, flame/laser cutting, leveling, sawing, shearing, slitting, welding
- **Markets Served:** Nonresidential fabricators, OEMs, resellers, industrial fabricators, oil and gas end users, tower and pole end users, railcars, agriculture
- **Market Area:** U.S., Mexico

18

Triad Metals International

www.triadmetals.com

- **2020 Revenue: \$665 million**
- **2019 Revenue:** \$669 million
- **2021 Revenue (projected):** \$1.14 billion
- **Headquarters:** Horsham, Pa.
- **Stocking locations:** 6 totaling 1,065,000 square feet
- **Employees:** 258
- **Products:** Carbon/Alloys bar/rod/wire, structurals, plate, pipe/tube
- **Services:** Flame/laser cutting, sawing, T-splitting, cambering
- **Markets Served:** Service centers, structural & misc fabricators, plate & tank fabricators, OEMs
- **Market Area:** Northeast, Southeast, Midwest, U.S.; Canada

19

Steel Summit Holdings Inc.www.steelsummit.com

- **2020 Revenue: \$654 million**
- **2019 Revenue:** \$672.4 million
- **2021 Revenue (projected):** \$1 billion
- **Headquarters:** LaVergne, Tenn.
- **Stocking locations:** 4 totaling 645,000 square feet
- **Employees:** 252
- **Products:** Carbon/Alloys, Stainless, Aluminum flat-roll
- **Services:** Cut-to-length, leveling, shearing, slitting
- **Markets Served:** Automotive, appliance, construction, metal building, HVAC, office furniture, metal fabricators
- **Market Area:** U.S., Canada, Mexico

20

Kenwal Steel Corp.www.kenwal.com

- **2020 Revenue: \$618 million**
- **2019 Revenue:** \$920 million
- **2021 Revenue (projected):** \$1.1 billion
- **Headquarters:** Dearborn, Mich.
- **Stocking locations:** 5 totaling 605,000 square feet
- **Employees:** 368
- **Products:** Carbon/Alloys, Aluminum flat-roll
- **Services:** Cut-to-Length/blanking, slitting, pickling, oiling
- **Markets Served:** Automotive, lawn and garden, appliance, HVAC, agriculture, energy
- **Market Area:** Southeast, Midwest U.S.; Canada, Mexico

21

Eastern Metal Supply Inc.www.easternmetal.com

- **2020 Revenue: \$502 million**
- **2019 Revenue:** \$446.7 million
- **2021 Revenue (projected):** \$600 million
- **Headquarters:** Lake Worth, Fla.
- **Stocking locations:** 17 totaling 1,648,000 square feet
- **Employees:** 900
- **Products:** Stainless pipe/tube; Aluminum flat-roll, bar/rod/wire, structurals, plate, pipe/tube
- **Services:** Cut-to-length, sawing, shearing, welding
- **Markets Served:** Building and construction, transportation, marine
- **Market Area:** U.S., Canada, Mexico, Caribbean, Central America



The Top 50 companies operate approximately 1,160 stocking locations last year, up 60 from the prior year.

22

McNeilus Steel Inc.www.mcneilus.com

- **2020 Revenue: \$498 million**
- **2019 Revenue:** \$579 million
- **2021 Revenue (projected):** \$904 million
- **Headquarters:** Dodge Center, Minn.
- **Stocking locations:** 4 totaling 1,700,000 square feet
- **Employees:** 750
- **Products:** Carbon/Alloys, Stainless, Aluminum flat-roll, bar/rod/wire, structurals, plate, pipe/tube
- **Services:** Cut-to-length/blanking, flame/laser cutting, leveling, sawing, shearing, slitting, welding, stretcher leveling, structural/tube laser cutting, blasting, painting, assembly
- **Markets Served:** Agriculture, construction, heavy equipment, energy, truck/trailer, cranes, fabricators, defense
- **Market Area:** Southeast, Midwest U.S., Canada

23

Heidtman Steelwww.heidtman.com

- **2020 Revenue: \$480 million**
- **2019 Revenue:** \$635 million
- **2021 Revenue (projected):** \$722 million
- **Headquarters:** Toledo, Ohio
- **Stocking locations:** 9 totaling 2,500,000 square feet
- **Employees:** 575
- **Products:** Carbon/Alloys flat-roll, pipe/tube
- **Services:** Cut-to-length/blanking, leveling, shearing, slitting, pickling, galvanizing, SCS, edging, one pass, temper pass
- **Markets Served:** Automotive, heavy truck, agriculture, heavy equipment, HVAC, construction, solar, recreational vehicles
- **Market Area:** Northeast, Southeast, Midwest, South U.S.; Canada, Mexico

24

Majestic Steel USAwww.majesticsteel.com

- **2020 Revenue: \$465 million**
- **2019 Revenue:** \$520 million
- **2021 Revenue (projected):** N/A
- **Headquarters:** Cleveland, Ohio
- **Stocking locations:** 9 totaling 600,000 square feet
- **Employees:** 390
- **Products:** Carbon/Alloys, Stainless, Aluminum flat-roll
- **Services:** Cut-to-length/blanking, shearing, slitting
- **Markets Served:** HVAC, construction, auto, appliance, agriculture, equipment, electrical
- **Market Area:** U.S., Canada, Mexico

25

Brown Strauss Inc.

www.brownstrauss.com

- **2020 Revenue: \$450 million**
- **2019 Revenue:** \$545 million
- **2021 Revenue (projected):** N/A
- **Headquarters:** Aurora, Colo.
- **Stocking locations:** 9 totaling 360,000 square feet
- **Employees:** 245
- **Products:** Carbon/Alloys structurals, pipe/tube
- **Services:** Sawing, cambering
- **Markets Served:** Nonresidential construction, fabricators
- **Market Area:** Midwest, West U.S.; Canada

26

Wieland Metal Services

www.wieland-metalservices.com

- **2020 Revenue: \$443 million**
- **2019 Revenue:** \$500 million
- **2021 Revenue (projected):** \$660 million
- **Headquarters:** Louisville, Ky.
- **Stocking locations:** 18 totaling 1,100,000 square feet
- **Employees:** 525
- **Products:** Carbon/Alloy bar/rod/wire; Stainless, Aluminum flat-roll; Copper/Brass flat-roll, bar/rod/wire, plate, pipe/tube
- **Services:** Cut-to-length/blanking, leveling, sawing, shearing, slitting, welding, hot tin dip
- **Markets Served:** Automotive, building and construction, electronics, marine, defense, aerospace, architectural, misc stamping, metal goods, HVAC, ordnance, signage, race car products
- **Market Area:** U.S., Canada, Mexico

27

Eaton Steel Bar Co.

www.eatonsteel.com

- **2020 Revenue: \$400 million**
- **2019 Revenue:** \$400 million
- **2021 Revenue (projected):** \$450 million
- **Headquarters:** Oak Park, Mich.
- **Stocking locations:** 5 totaling 800,000 square feet
- **Employees:** 400
- **Products:** Carbon/Alloy bar/rod/wire
- **Services:** Heat treating, sawing, shearing, cold drawing, turning, polishing, blanking, end conditioning, metalurgical testing
- **Markets Served:** Automotive, truck, hydraulics, OEM, farm ag, off-road, oil patch, hand tools, firearms
- **Market Area:** U.S., Canada, Mexico

“ If projections are accurate, the 2021 Top 50 survey will show historic year-over-year gains for the Top 50.

28

Lapham-Hickey Steel Corp.

www.lapham-hickey.com

- **2020 Revenue: \$380 million**
- **2019 Revenue:** \$455 million
- **2021 Revenue (projected):** \$600 million
- **Headquarters:** Bedford Park, Ill.
- **Stocking locations:** 10 totaling 1,335,000 square feet
- **Employees:** 650
- **Products:** Carbon/Alloys flat-roll, bar/rod/wire, structurals, plate, pipe/tube; Stainless, Aluminum bar/rod/wire
- **Services:** Cut-to-length/blanking, flame/laser cutting, heat treating, leveling, sawing, shearing, slitting, welding
- **Markets Served:** Industrial metal consumers
- **Market Area:** Northeast, Southeast, Midwest, South U.S.; Canada, Mexico

29

A.M. Castle and Co.

www.castlemetals.com

- **2020 Revenue: \$368.3 million**
- **2019 Revenue:** \$559.6 million
- **2021 Revenue (projected):** N/A
- **Headquarters:** Oak Brook, Ill.
- **Stocking locations:** 21 totaling 2,116,326 square feet
- **Employees:** 681
- **Products:** Carbon/Alloys, Stainless, Aluminum bar/rod/wire, plate, pipe/tube
- **Services:** Cut-to-length/blanking, flame/laser cutting, heat treating, leveling, sawing, shearing, waterjet cutting
- **Markets Served:** Aerospace, defense, power generation, mining, heavy industrial equipment, general manufacturing industries
- **Market Area:** U.S., Canada, Mexico, Europe, Asia

30

Ratner Steel Supply Co.

www.ratnersteel.com

- **2020 Revenue: \$349 million**
- **2019 Revenue:** \$346 million
- **2021 Revenue (projected):** \$625 million
- **Headquarters:** Roseville, Minn.
- **Stocking locations:** 3 totaling 525,000 square feet
- **Employees:** 160
- **Products:** Carbon/Alloys flat-roll
- **Services:** Cut-to-Length, leveling, shearing, slitting
- **Markets Served:** Service centers, fabricators, OEMs
- **Market Area:** U.S., Canada

31

Material Sciences Corp.www.materialsciencescorp.com

- **2020 Revenue: \$340 million**
- **2019 Revenue:** \$360 million
- **2021 Revenue (projected):** \$450 million
- **Headquarters:** Canton, Mich.
- **Stocking locations:** 6 totaling 1,050,000 square feet
- **Employees:** 390
- **Products:** Carbon/Alloys, Stainless, Aluminum flat-roll
- **Services:** Slitting, laminating, electro-galvanizing, painting, printing
- **Markets Served:** Automotive, construction, container, appliance, recreation
- **Market Area:** U.S., Canada, Mexico, Europe, Asia

32

Esmark Steel Groupwww.esmarksteelgroup.com

- **2020 Revenue: \$336 million**
- **2019 Revenue:** N/A
- **2021 Revenue (projected):** \$420 million
- **Headquarters:** Sewickley, Pa.
- **Stocking locations:** 5 totaling 850,000 square feet
- **Employees:** 250
- **Products:** Carbon/Alloys flat-roll, plate
- **Services:** Cut-to-length/blanking, flame/laser cutting, heat treating, leveling, sawing, shearing, slitting, waterjet cutting, welding, tin plating and fabrication
- **Markets Served:** OEMs, automotive, building and construction, appliances, containers, racks and shelving, canning industries
- **Market Area:** U.S., Canada, Mexico

33

Farwest Steel Corp.www.farweststeel.com

- **2020 Revenue: \$275 million**
- **2019 Revenue:** \$325 million
- **2021 Revenue (projected):** \$365 million
- **Headquarters:** Eugene, Ore.
- **Stocking locations:** 10 totaling 1,060,000 square feet
- **Employees:** 675
- **Products:** Carbon/Alloys flat-roll, bar/rod/wire, structurals, plate, pipe/tube; Stainless flat-roll
- **Services:** Cut-to-length/blanking, flame/laser-cutting, leveling, sawing, shearing, welding, structural laser, forming, punching, rolling, drilling
- **Markets Served:** Heavy equipment/machinery OEMs, marine, energy, metal fabrication, transportation, Ag equipment OEMs
- **Market Area:** West U.S.

“**Eighteen companies in the Top 50 reduced headcount in 2020, while another 17 expanded their personnel totals.**”

34

Flack Global Metalswww.flackglobalmetals.com

- **2020 Revenue: \$240 million**
- **2019 Revenue:** \$253 million
- **2021 Revenue (projected):** \$486 million
- **Headquarters:** Scottsdale, Ariz.
- **Stocking locations:** N/A
- **Employees:** 60
- **Products:** Carbon/Alloys flat-roll, structurals, plate, pipe/tube; Stainless, Aluminum flat-roll
- **Services:** Cut-to-length/blanking, leveling, shearing, risk management solutions
- **Markets Served:** OEM, construction, transportation, appliance, agriculture
- **Market Area:** U.S., Canada, Mexico

35

Adelphia Metals LLCwww.adelphiametals.com

- **2020 Revenue: \$232 million**
- **2019 Revenue:** \$227 million
- **2021 Revenue (projected):** \$280 million
- **Headquarters:** Cherry Hill, N.J., New Prague, Minn.
- **Stocking locations:** 20
- **Employees:** 21
- **Products:** Carbon/Alloys bar/rod/wire
- **Services:** Epoxy-coating, galvanizing, fiberglass
- **Markets Served:** Steel Rebar
- **Market Area:** U.S., Canada, Mexico

TIE

35

Concrete Reinforcing Productswww.crpsteel.com

- **2020 Revenue: \$232 million**
- **2019 Revenue:** N/A
- **2021 Revenue (projected):** \$275 million
- **Headquarters:** Sunrise, Fla.
- **Stocking locations:** 15
- **Employees:** 16
- **Products:** Carbon/Alloys bar/rod/wire
- **Services:** Distribution
- **Markets Served:** Rebar fabrication, post tension PC strand, precast PC strand
- **Market Area:** U.S.

37

Venture Steel Inc.

www.venturesteel.com

- **2020 Revenue: \$230 million**
- **2019 Revenue:** \$260 million
- **2021 Revenue (projected):** \$425 million
- **Headquarters:** Toronto, Ontario, Canada
- **Stocking locations:** 5 totaling 400,000 square feet
- **Employees:** 230
- **Products:** Carbon/Alloys flat-roll, bar/rod/wire, structurals, plate, pipe/tube; Stainless, Aluminum flat-roll
- **Services:** Cut-to-length/blanking, flame/laser cutting, leveling, sawing, shearing, slitting
- **Markets Served:** Automotive, transportation, construction, energy, agriculture, mining, heavy truck/bus, office furniture, appliance, tubular, racking, roofing, OEMs
- **Market Area:** Northeast, Southeast, Midwest U.S.; Canada, Mexico

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Target Steel Inc.

www.targetsteel.net

- **2020 Revenue: \$215.5 million**
- **2019 Revenue:** \$243 million
- **2021 Revenue (projected):** \$522 million
- **Headquarters:** Flat Rock, Mich.
- **Stocking locations:** 5 totaling 481,000 square feet
- **Employees:** 260
- **Products:** Carbon/Alloys flat-roll
- **Services:** Cut-to-length/blanking, leveling, shearing, slitting, shearing/multi-cut blanking
- **Markets Served:** Automotive, agricultural, tubing
- **Market Area:** Northeast, Southeast, Midwest, South U.S.; Canada, Mexico

39

McNichols Co.

www.mcnichols.com

- **2020 Revenue: \$215 million**
- **2019 Revenue:** \$219 million
- **2021 Revenue (projected):** \$260 million
- **Headquarters:** Tampa, Fla.
- **Stocking locations:** 19 totaling 740,000 square feet
- **Employees:** 335
- **Products:** Carbon Steel/Alloys, Stainless, Aluminum, Copper & Brass flat-roll, expanded and perforated metals, wire mesh, grating
- **Services:** Sawing, shearing
- **Markets Served:** Distribution, manufacturing, construction, residential
- **Market Area:** U.S., Canada



There were no acquisitions between Top 50 companies in 2020.

40

Jemison Metals

www.jemisonmetals.com

- **2020 Revenue: \$184 million**
- **2019 Revenue:** \$236 million
- **2021 Revenue (projected):** \$374 million
- **Headquarters:** Birmingham, Ala.
- **Stocking locations:** 6 totaling 576,000 square feet
- **Employees:** 175
- **Products:** Carbon/Alloys flat-roll, plate; Stainless, Aluminum flat-roll
- **Services:** Cut-to-length/blanking, flame/laser cutting, leveling, shearing, slitting
- **Markets Served:** Appliance, agricultural, automotive, construction, electrical, energy, HVAC, lighting, transportation
- **Market Area:** Northeast, Southeast, Midwest, South U.S.

41

O'Brien Steel Service Co.

www.obriensteel.com

- **2020 Revenue: \$170 million**
- **2019 Revenue:** \$155 million
- **2021 Revenue (projected):** \$255 million
- **Headquarters:** Peoria, Ill.
- **Stocking locations:** 3 totaling 500,000 square feet
- **Employees:** 300
- **Products:** Carbon/Alloys flat-roll, bar/rod/wire, structurals, plate, pipe/tube
- **Services:** Cut-to-length, Flame/laser cutting, heat treating, sawing, shearing, welding, shotblasting, forming, machining, painting, fabrication
- **Markets Served:** Rail equipment, tower manufacturing, building construction
- **Market Area:** Northeast, Southeast, Midwest U.S.

42

Owen Industries

www.owenind.com

- **2020 Revenue: \$150 million**
- **2019 Revenue:** \$175 million
- **2021 Revenue (projected):** \$180 million
- **Headquarters:** Omaha, Neb.
- **Stocking locations:** 3 totaling 600,000 square feet
- **Employees:** 510
- **Products:** Carbon/Alloys flat-roll, structurals, plate
- **Services:** Cut-to-length/blanking, flame/laser cutting, leveling, sawing, shearing, welding
- **Markets Served:** Agricultural, construction, truck & trailer, lawn & turf, general fabrication
- **Market Area:** Midwest U.S.

43

American Piping Products Inc.www.amerpipe.com

- **2020 Revenue: \$125 million**
- **2019 Revenue:** \$200 million
- **2021 Revenue (projected):** \$160 million
- **Headquarters:** Chesterfield, Mo.
- **Stocking locations:** 4 totaling 100,000 square feet
- **Employees:** 95
- **Products:** Carbon/Alloys structurals, pipe/tube; Stainless pipe/tubee
- **Services:** Cut-to-length/blanking, flame/laser cutting, heat treating, sawing
- **Markets Served:** Oil & gas, power, construction, infrastructure, chemical processing, paper&pulp, fire suppression, commercial HVAC, food processing, solar, cold storage, etc.
- **Market Area:** U.S., Canada, Mexico, Intl

44

Cambridge-Lee Industries LLCwww.camlee.com

- **2020 Revenue: \$117 million**
- **2019 Revenue:** \$124 million
- **2021 Revenue (projected):** N/A
- **Headquarters:** Reading, Pa.
- **Stocking locations:** 12
- **Employees:** 39
- **Products:** Copper/Brass flat-roll, bar/rod/wire, plate, pipe/tube
- **Services:** Cut-to-length/blanking, sawing
- **Markets Served:** Electrical OEM, architectural, welding/torch
- **Market Area:** U.S., Canada, Mexico

45

Saginaw Pipe Co. Inc.www.saginawpipe.com

- **2020 Revenue: \$98 million**
- **2019 Revenue:** \$123 million
- **2021 Revenue (projected):** \$165 million
- **Headquarters:** Saginaw, Ala.
- **Stocking locations:** 1
- **Employees:** 144
- **Products:** Carbon/Alloys bar/rod/wire, structurals, plate, pipe/tube
- **Services:** Sawing, welding, blasting
- **Markets Served:** Construction, steel fabrication, sign building, OEM, DOT
- **Market Area:** U.S., Canada, Export

“**Eight Top 50 companies call Michigan home.**”

46

Benjamin Steel Co. Inc.www.benjaminsteel.com

- **2020 Revenue: \$93 million**
- **2019 Revenue:** \$100 million
- **2021 Revenue (projected):** \$145 million
- **Headquarters:** Springfield, Ohio
- **Stocking locations:** 4 totaling 425,000 square feet
- **Employees:** 250
- **Products:** Carbon/Alloys flat-roll, bar/rod/wire, structurals, plate, pipe/tube
- **Services:** Flame/laser cutting, sawing, shearing, angle punching, tapping, part marking
- **Markets Served:** Fabricated metal products, machinery mfg, agriculture, manufacturing, energy, auto, construction
- **Market Area:** U.S. Great Lakes Region: OH, IN, KY, MI

47

Klein Steel Servicewww.kleinsteel.com

- **2020 Revenue: \$92 million**
- **2019 Revenue:** \$104 million
- **2021 Revenue (projected):** \$122 million
- **Headquarters:** Rochester, N.Y.
- **Stocking locations:** 4 totaling 335,000 square feet
- **Employees:** 175
- **Products:** Carbon/Alloys, flat-roll, bar/rod/wire, structurals, plate, pipe/tube; Stainless, flat-roll, bar/rod/wire, plate, pipe/tube; Aluminum, flat-roll, bar/rod/wire, plate; Copper&Brass pipe/tube
- **Services:** Flame/laser cutting, sawing, shearing, waterjet cutting, drilling, milling
- **Markets Served:** Fabricators, OEMs
- **Market Area:** Northeast U.S.

48

Century Metals & Supplieswww.centurymetals.com

- **2020 Revenue: \$85 million**
- **2019 Revenue:** \$72 million
- **2021 Revenue (projected):** \$100 million
- **Headquarters:** Miami, Fla.
- **Stocking locations:** 3 totaling 100,000 square feet
- **Employees:** 85
- **Products:** Carbon/Alloys flat-roll, structurals, plate, pipe/tube; Stainless, Aluminum flat-roll, bar/rod/wire, structurals, plate, pipe/tube; Copper/Brass bar/rod/wire, plate, pipe/tube
- **Services:** Cut-to-length/blanking, shearing, slitting, stock & release
- **Markets Served:** Roofing, elevator, pharmaceutical, appliances, shutters, windows, doors, structural, distribution, automobile, signs, etc.
- **Market Area:** Southeast U.S., Central & South America

TIE

48

Horizon Steel Co.

www.horizonsteel.com

- **2020 Revenue: \$85 million**
- **2019 Revenue:** \$120 million
- **2021 Revenue (projected):** \$150 million
- **Headquarters:** Shelby Twp, Mich.
- **Stocking locations:** 2 totaling 225,000 square feet
- **Employees:** 90
- **Products:** Carbon/Alloys flat-roll
- **Services:** Cut-to-length/blanking, leveling, shearing, slitting, gauge correction, oscillate winding
- **Markets Served:** Automotive, appliance, agricultural, oil country, solar
- **Market Area:** Northeast, Southeast, Midwest, South U.S.; Canada; Mexico

50

Trident Steel Corp.

www.tridentsteel.com

- **2020 Revenue: \$81 million**
- **2019 Revenue:** \$151 million
- **2021 Revenue (projected):** \$114 million
- **Headquarters:** St. Louis, Mo.
- **Stocking locations:** 12
- **Employees:** 22
- **Products:** Carbon/Alloys pipe/tube
- **Services:** Cut-to-length, Heat Treating
- **Markets Served:** Oil and gas exploration, production, gathering, transportation, distribution
- **Market Area:** U.S.

Honorable Mentions

Among companies that fell just outside the Top 50 this year were Ranger Steel, Houston, and Sabel Steel Co., Montgomery, Ala. There were two notable non-respondents in this year's survey, including perennial Top 10 company Samuel, Son & Co. Liberty Steel Products, North Jackson, Ohio, was also a non-respondent. Companies such as Marmon/Keystone, Kelly Pipe, UPG, New Process Steel and Friedman Industries are among the largest U.S. companies that do not participate in the Top 50 survey.

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